

“There is an estimated short fall of 10,000 Cyber Security professionals per year in the UK recruitment pool”

UK Government 2021

# Cradle to Cyber

The Route to Professional Ethical Hacking



CERCO IT Ltd

Cerco IT provides the perfect solution to the expanding Cyber Security skills gap by training low-skilled but passionate individuals to a high industry standard of Ethical Hacking.

## BUILT UPON A RICH HERITAGE OF IT TRAINING AND RECRUITMENT



**Cerco IT Training** is launched in 1989 as an offshoot of Granada PC Services to deliver training to IT Hardware and System Support Engineers.



In 2003 Cerco IT created its own in-house recruitment team to ensure that graduates were promptly found relevant employment. Longstanding partnerships with companies such as Fujitsu and Computacenter are formed. Partnerships that still exist today.



The continuing threat to Network and Information Security produces an increased demand in Cyber Security professionals. Cerco IT responds by augmenting its training service with the Cradle to Cyber programme.

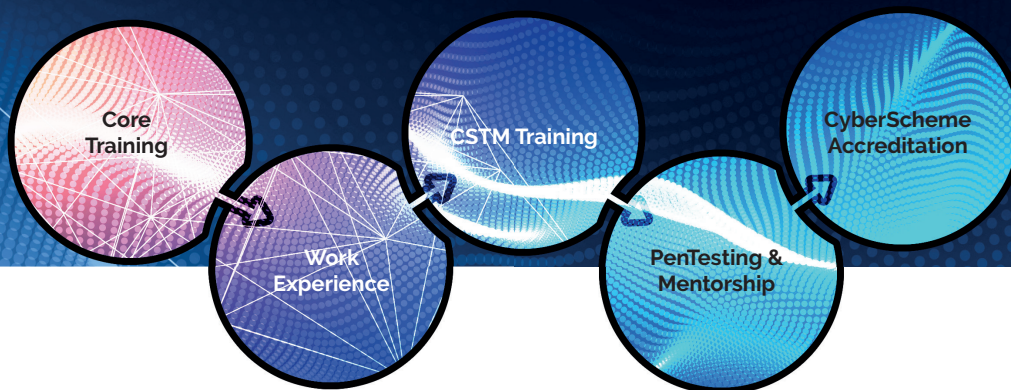


In association with **Merimetso**, Cerco IT develops a route to up-skill individuals with little or no IT experience and turn them into professional, in-demand and security cleared Ethical Hackers.



CERCO IT Ltd

# Cradle to Cyber



## Step 1 - Core Training

This is our long-standing and highly effective FastTrack Training Program. It is designed to provide a functional knowledge of computer hardware. FastTrack students will learn (amongst other things) the fundamentals of networking, server architecture and operating system configuration.

## Step 2 - Work Experience

Where relevant we aim to immediately place FastTrack students out in the field to gain valuable customer centred experience. A typical role may be that of Field Service Engineer; fixing EPOS devices or installing retail hardware.

## Step 3 - CyberScheme Team Member (CSTM) Training with Merimetso

A 5 day course designed to augment the foundation knowledge acquired in step 1 with an in-depth understanding of penetration testing and network security. The student will be exposed to every aspect of ethical hacking including software, principles and standards employed by professional penetration testers.

## Step 4 - Entry Level Penetration Testing / Mentorship

Prior to sitting the CSTM exam our students are placed out in the field to gain valuable experience of life as a penetration tester. Better still, they are mentored by a Merimetso consultant so that you can be assured their work is set to a consistently high standard.

## Step 5 - CyberScheme Team Member Accreditation

With training and valuable work experience complete our students will sit the CSTM exam and emerge with a strong industry standard accreditation.

# Our Mission



Provide enthusiastic but novice individuals with a route to becoming in-demand IT professionals



Provide valuable work experience whereby individuals can adapt to the ever changing world of IT and Cyber Security



Provide a bridge to the growing Cyber Security skills gap by presenting highly trained and security cleared professionals



Present a demonstrable Corporate Responsibility to the IT / Cyber Security Sector

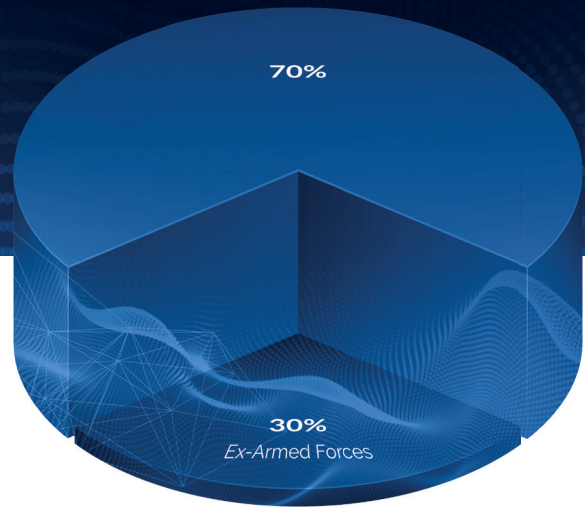
# Our Candidates

**Military Veterans** have made up approximately 30% of all our learners since 1989.

IT is a perfect fit for those trained to a high standard of discipline, precision and efficiency. Our candidates always present with strong communication skills and many now seek a career within the world of Cyber Security. In 2022 Cerco IT was recognised for its commitment to the Armed Forces with the awarding of the Armed Forces Silver Covenant.

In addition to ex-military personnel we have had exceptional engineers who started life at McDonalds (fantastic customer service skills) or have been taxi drivers (rarely get lost). We even had a Disc Jockey (who could really talk)! The point is, with Cerco, as long as an individual can demonstrate a desire to learn, has a genuine passion for IT and can appreciate the importance of communication & customer service, we can teach the rest. Our ethos of standing by those who demonstrate passion and enthusiasm continues to create loyal, appreciative and hard working individuals.

Cerco IT is proud to have partnered with some fantastic organisations.



# Prices

## Contract

Role	Income (per day)
Entry Level Penetration Tester	£100.00* to £140.00
Penetration Tester (CSTM Certificated / CHECK approved)	£500.00

\* income based upon Cerco IT funding the CSTM course with Merimetso

## Permanent

Role	Salary
Entry Level Penetration Tester	£25,000.00 to £35,000.00
Penetration Tester (CSTM Certificated / CHECK approved)	£45,000.00 to £65,000.00

# What next?

## In Summary

At Cerco IT our mission is to disrupt the IT industry by offering an alternative to the traditional and tired process of churning out uninspiring CV's by providing new, passionate and highly trained talent.

We believe that this will make an enormous difference to employers and employees seeking to address the continuing and very real cyber threat that exists here in the UK.

## Over to You

We are always looking for candidates with a passion for IT and an enthusiasm for Ethical Hacking.

If you feel that you fit the bill and relish the opportunity of working within the Cyber Security sector, we want to hear from you.

Call Mark Wilcox today on 07503 626749



[cyber@cercoit.co.uk](mailto:cyber@cercoit.co.uk)



01270 219760



<https://www.cercoit.co.uk>

Cerco IT Limited Electra Way Crewe Cheshire CW1 6GU

Company Reg: 08679465



**CERCO IT Ltd**